



Forecast of Contracting Opportunities Tool Vendor User Guide

Public Law (PL) 100-656, the Business Opportunity Development Reform Act of 1988, requires executive agencies to provide a forecast of expected contract opportunities, including those that small businesses are capable of performing.

The goal of the Forecast of Contracting Opportunities Tool is to provide a nationwide dashboard of upcoming federal contracting opportunities. Vendors are able to find and learn about potential contracting opportunities early in the acquisition process; enabling them to prepare market strategies before opportunities post in beta.SAM.gov. All opportunities in the forecast tool are projected and subject to revision or cancellation. Final decisions on the extent of competition, small business participation, estimated value, or any aspect of a procurement are only made if/when a procurement is posted to beta.SAM.gov. Forecast data is for planning purposes only and is not a commitment by the government to purchase the described products and services.

Below are tips on how to use the tool and take advantage of its features.

Accessing the Forecast Tool

The forecast tool can be accessed at www.fbf.gov. From the top navigation bar, select 'Tools', then 'Forecast of Contracting Opportunities'.

Finding Planned Opportunities

Planned opportunities in the forecast tool can be found using the filter and search features, or a combination of them both.

Filters

The filter feature is located on the left rail. Expected opportunities can be filtered and multi-filtered by:

- Agency
- Place of Performance (State)
- NAICS Code
- Estimated Award Fiscal Quarter
- Estimated Award Fiscal Year
- Acquisition Strategy/Type of Set-Aside (the type of vendor or set-aside for which the contract is planned)
- Contract Type

Filter values and results are based on information currently in the tool. Filter values with no listings associated with them are not displayed. Multiple filters may be applied simultaneously.

Keyword Search

Anticipated opportunities can be searched in several ways using keyword search.

Users can search by:

- Keyword or phrase
- Agency Organization or Bureau
- NAICS Code
- Listing ID
- Name or email address

Export and Share

Export

All listings, search results, or filter results may be exported to a CSV file by clicking on '*Results to CSV*' in the left rail.

Share

Filter and search results may be shared by clicking on 'Share'. Copy the URL (using Ctrl-C) and share the link using an email, chat, or text message application.

Additional Features

- Select the '*Clear All*' button at the top to clear filter and search results
- Click on the '*View Details*' button in a listing to view details about the planned opportunity.

Contacts

Direct questions regarding the Forecast of Contracting Opportunities Tool to forecasthelp@gsa.gov.

Direct specific questions on an anticipated contract to the point of contact in the listing.

Direct general questions on doing business with a particular Federal Agency or the Federal Government to the Small Business Specialist/Small Business Technical Advisor whose name appears in the listing.

Forecast of Contracting Opportunities Tool Disclaimer

All projected procurements are subject to revision or cancellation. Final decisions on the extent of competition, small business participation, estimated value, or any aspect of the procurement are made if/when a solicitation is posted to beta.SAM.gov. Forecast data is for planning purposes only and is not a commitment by the Government to purchase the described products and/or services. Address questions regarding a planned procurement to the point of contact listed in the record.